

## Freight (Prepay & Add) – Supplemental Charges

Shipment of orders where we "Prepay & Add" freight charges to our invoice is made under the following terms and conditions:

Material ships under the official designation of FOB Works, Freight Pre-Paid and Added. FOB Works means that the title to the material passes to Accurate's distributor (the "Bill To" party on our invoice) when the carrier signs the Bill of Lading at our facility; the distributor then owns the material during transit to its destination.

Trucks are standard, rear-loading, 53' long hard-sided trailers that require a loading dock and forklift to unload properly. Although Accurate selects carriers with the best transit times, transit time for any individual shipment is not guaranteed unless specifically negotiated in advance.

Unless specifically requested and negotiated in advance, quoted freight rates are always based on delivery at the carrier's convenience between 8 AM and 5 PM, to a facility with paved access, an easily-accessible loading dock, and a person there with the means (typically a forklift) to unload the truck quickly. Any other requirements/conditions can result in additional fees such as:

- **Detention/Demurrage (can easily exceed \$100)**
- **Storage at Terminal (often over \$100/day)**
- **Redelivery (typically starting at \$75)**
- **Residential Delivery (typically starting at about \$75 for a small order)**
- **Delivery by Truck w/Liftgate (typically starting at about \$75 for a small order)**
- **Guaranteed Delivery Time or Window (typically \$75)**

These charges are generally not negotiable and prior approval is not usually secured, as doing so typically adds steps to the delivery process (additional trips, storage, etc.) that increase the final charges far more than necessary. We believe that this approach is in the best interest of all parties, especially since the receiver, by signing the delivery receipt, assumes financial responsibility for those charges.

Since carriers do not actually charge these fees every time they apply, Accurate's policy is to issue a supplemental invoice (at cost) for them ONLY if the carrier charges us (often 2-3 weeks after delivery). This results in the lowest possible overall freight expense for our distributors.